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20. (Once Amended) A press block (35) for inserting a plurality of terminals (11) into a substrate (15), the press block removably engaging the terminals and comprising:

a front face (39) for receiving the terminals;

side walls (40) extending from said front face;

an open area between said side walls and said front face; and

a plurality of openings [in] (38) through said front face in communication with said open area;

wherein [the terminals extend through] each of said openings [and] are adapted to receive a corresponding one of said terminals so that the terminals can extend through said openings and reside within said open area during insertion.

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29. (Once Amended) A method of making a press block used to insert a plurality of terminals into a substrate, comprising the steps of:

forming a generally planar base having a thickness substantially less than a length of the terminals; and

forming a plurality of discrete openings through said base, wherein each opening [associated with] is adapted to receive a respective one of the terminals so that the terminals can extend through said base during insertion.

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Add the following new claims 33-36.

33. (Newly Added) The press block as recited in claim 13, wherein said openings are arranged in a plurality of rows and columns in said base.